### 15 -ാം കേരള നിയമസഭ

### 14 -ാം സമ്മേളനം

### നക്ഷത്ര ചിഹ്നം ഇല്ലാത്ത ചോദ്യം നം. 3966

<u>09-10-2025 - ൽ മറുപടിയ്</u>ക്

### കേരള മിൽക്ക് മാർക്കറ്റിംഗ് ഫെഡറേഷന്റെ ചോക്സേറ്റ് നിർമ്മാണം

ചോദ്യം			ഉത്തരം			
	ശ്രീ. പി. അബ്ദൽ ഹമീദ്	ശ്രീമതി ജെ ചിഞ്ചറാണി (മൃഗസംരക്ഷണ-ക്ഷീരവികസന വകപ്പ് മന്ത്രി)				
(എ)	കേരള മിൽക്ക് മാർക്കറ്റിംഗ് ഫെഡറേഷൻ വിപണിയിൽ ഇറക്കിയ ചോക്സേറ്റ് നിർമ്മിച്ചത് ഏത് സംസ്ഥാനത്താണ്; പ്രസ്തത ചോക്സേറ്റ് ഉൽപ്പന്നങ്ങളുടെ വ്യാപാരത്തിൽ മിൽമയ്ക്ക് നഷ്ടമുണ്ടായിട്ടുണ്ടോ; വിശദാംശങ്ങൾ ലഭ്യമാക്കാമോ;	(എ)	ഗുജറാത്തിലെ രാജ്ഹാൻസ് ന്യൂട്രിമെന്റ് പ്രൈവറ്റ് ഫെഡറേഷൻ ലിമിറ്റഡിൽ നിന്നാണ് ചോക്കലേറ്റ് കസ്റ്റം പാക്ക് ചെയ്ത് വാങ്ങിയത്. ചോക്സേറ്റിന്റെ വ്യാപാരത്തിൽ മിൽമക്ക് നഷ്ടമുണ്ടായിട്ടില്ല എന്ന്എം.ഡി. അറിയിച്ചിട്ടുണ്ട്.			
(ബി)	ചോക്സേറ്റ് ഉൽപ്പന്നങ്ങൾക്ക് വില്പന കുറവായത് മൂലം തിരിച്ചെടുക്കേണ്ടി വന്നിട്ടുണ്ടോ; ഈ ഇനത്തിൽ വന്ന നഷ്ടം എത്രയാണ് എന്ന് വ്യക്തമാക്കാമോ;	(ബി)	ഒരു പുതിയ ഉൽപ്പന്നം വിപണിയിൽ അവതരിപ്പിക്കുമ്പോൾ, ചെറിയ തോതിൽ ഇവ വിപണിയിൽ നിന്നും തിരിച്ചെടുക്കേണ്ടതായി വരാറുണ്ട്. സമാനമായ ഒരു സാഹചര്യമാണ് ഇവിടെയും സംഭവിച്ചിട്ടുള്ളത്. തിരിച്ചെടുത്ത ചോക്സേറ്റുകളുടെ മൊത്തവില 21,46,374/-രൂപയാണ്. ഇത്രയും രൂപയുടെ ചോക്സേറ്റുകൾ തിരിച്ചെടുക്കേണ്ടി വന്നിട്ടുണ്ടെങ്കിൽപ്പോലും മൊത്തത്തിൽ ചോക്സേറ്റ് വിൽപ്പനയിൽ 6 ലക്ഷത്തിലധികം രൂപയുടെ ലാഭം നേടിയിട്ടുണ്ട്.			
(സി)	കേരള മിൽക്ക് മാർക്കറ്റിംഗ് ഫെഡറേഷൻ വിപണിയിൽ ഇറക്കിയ ചോക്ലേറ്റ് നിർമ്മിച്ചതുമായി ബന്ധപ്പെട്ട് കരാർ നൽകിയതിന്റെ പകർപ്പ് ലഭ്യമാക്കാമോ?	(സി)	കരാറിന്റെ പകർപ്പ് അനുബന്ധമായി ചേർക്കുന്നു.			

സെക്ഷൻ ഓഫീസർ



കേരളo केरल KERALA

:: AGREEMENT ::

DY 671157

THIS AGREEMENT is effective as of 30<sup>th</sup> day of June 2023 BY AND BETWEEN:

KERALA COOPERATIVE MILK MARKETING FEDERATION LTD.

(KCMMF), a Co-operative Society Registered under the Kerala Cooperative Societies Act 1969 having its registered office at Milma Bhavan, Pattom Palace PO, Thiruvananthapuram - 695 004, Kerala represented herein by its Authorized Signatory/Managing Director Mr. Asif K Yusuf, IAS (hereinafter called as "MILMA" which expression shall unless repugnant to context or meaning thereof, be deemed to include its successors in-office, successor in title, successor -in -interest and assigns)

RAJHANS NUTRIMENTS PRIVATE LIMITED, A Company registered under The Companies Act, 1956 and amendments thereafter, having its

FOR RAJMANS NUTRIMENTS PVT. LTD.

12-06-20 AUTHORISED SIG

Managing Director, Kerala Co-operative Milk Marketing Aede

ror rabbat act e ferie 🎮 uta

YVIII I I Z Y POSKOVILA

Kinagung Dineror,
Kitali en-opgrehite and Ltd.
Killi kinakking federation Ltd.



കേരളo केरल KERALA

DY 671158

Registered Office at Rajhans Empire, Beside Le Meridien Hotel, Near Airport, Dumas Road, Surat 395007, represented herein by its Authorized Signatory, **Ms.Priyanshi Nair** (hereinafter called as "**RNPL**" which expression shall unless repugnant to context or meaning thereof, be deemed to include its successors in-office, successor in title, successor -in -interest and assigns)

### WHEREAS:

MILMA is desirous of engaging the Agency for Manufacturing and Copacking of Moulded and Count Line chocolates in specified grammages including marketing strategy services for MILMA and whereas the RNPL is an expert in the above areas and is willing to provide necessary service and support to the complete satisfaction of MILMA as per the terms and conditions mentioned herein.

AUTHORISED SIGNATORY

12-06-2025 12-06-2025

Managing Director Kerala Co-operative Milk Marketing, Federal

VENDOR RAJEEV. R.S

- A. KERALA CO-OPERATIVE MILK MARKETING FEDERATION (MILMA) is the Apex Body in Kerala representing the Dairy sector. One of the core functions of the Federation is marketing of Milk and Milk Products.
- B. KCMMF manufactures and markets several of its products under the brand name MILMA who has been marketing and selling various types of Dairy products. With a view to expand its product range, MILMA has decided to enter into the chocolate segment.
- C. RNPL is engaged in the business of manufacturing and marketing various types of chocolates under the brand name **Schmitten and Hoppits.**
- D. MILMA has floated tender IFT No. / EOI No.: KCMMF/ QA/ PROD/ CHOC/ 2022/ 23 Dated: 13.12.2022 for procurement of various types of chocolates. MILMA has also sought consultancy services for the development and marketing of the said proposed chocolate products. RFP for the said chocolate procurement is appended hereto and marked as an annexure.
- E. RNPL has tendered a bid for manufacturing chocolates as per the said tender together with required services for product development and marketing.
- F. Among the bidders, RNPL has quoted the best bid (L1) and hence MILMA has agreed to allot the said tender for manufacturing, supplying, and consultancy services to RNPL.
- **G.** MILMA and RNPL has agreed to enter into this commercial agreement as per the terms and conditions set out herein in this document.

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

AND WHEREAS the parties aforementioned are desirous of entering into an agreement setting the terms and conditions herein. Now it is hereby mutually agreed to by and between the parties hereto as follows:

### 1. **DURATION**:

- a. This agreement shall be valid for a period of 2 years commencing from 1.07.2023 to 30.06.2025 unless earlier terminated by the parties in accordance with the provisions of this agreement. The Agreement shall be subject to modification and/or renewal from time to time as may be agreed to by and between both the parties. This Agreement will expire on 30.06.2025, if not renewed by the parties before the date of expiry by a Supplemental or a fresh Agreement.
- b. The terms and conditions governing this contract are also embodied in the following documents and the said documents shall form a part of this agreement to the extent that the said documents do not conflict with the terms and conditions incorporated in this Agreement.
  - i. Tender No: KCMMF/QA/PROD/CHOC/2022/23, Dated: 13.12.2022
  - ii. Tender/EOI opened on Dated: 27.12.2022

### 2. SCOPE OF WORK OF RNPL:

### I. MANUFACTURING, CONSULTANCY AND SUPPLY:

a. RNPL shall assist MILMA in product development activities.

RNPL shall use its present manufacturing facilities and human resources for rendering such assistance to MILMA.

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

Milk Marketing Federation Ltd.

- b. RNPL shall manufacture the product at the agreed price and to the specifications/ formulations and standard set by MILMA.
- c. RNPL's responsibility is limited to providing guidelines, while the designing and development aspects fall within the MILMA's scope of work. Any costs incurred during any activities will be charged to MILMA, and RNPL will not cover any third-party expenses. MILMA shall be liable to comply with FSSAI rules, labelling laws, and other applicable laws for product label design, ingredients, recipes, and other product-related specifications including marketing, sales, and distribution.
- d. Quality of Chocolate: The quality of Chocolate formula for the production of Chocolate shall be as per the specification of MILMA, Quality Assurance division.
- e. Supply of Chocolate to one fixed MILMA Depot, i.e. Central Products Dairy, Alappuzha in refrigerated vehicles included in the tender cost, as mentioned in Annexure- 2.

## II. Consultancy for Product Development and Marketing

- a. RNPL will help the MILMA team in building the road map for the chocolates supplied.
- b. Vendor development, registration, finalization, execution, etc. will be MILMA"s responsibility.

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

c. Any dedicated marketing service required from RNPL's side will be at additional charges.

### 3. Responsibilities/Obligations of MILMA:

MILMA shall be liable to:

- To submit the product formulation/specifications /standards (as the marketing strategy is in the scope of the Co-packer, the formulation/ specifications shall be jointly discussed and finalized).
- b. To bear the cost of a set of moulds for different SKU. These moulds will become MILMA property.
- **c.** MILMA will be giving a minimum ordering quantity for the initial launch.
- d. At the expiry of the Agreement, MILMA will liable to pay RNPL, the cost of packaging material which will be lying at RNPL's factory, including the cylinders (if under utilized are there after 1 year of shelf life), laminates, corrugated boxes, and raw materials. Such costs will be reimbursed at the end of the agreement.
- e. A MILMA authorized personnel should be present during the unloading of the chocolates products, to check the supply & record the delivered during unloading, failing which the clause 4b nullifies.
- To execute marketing campaigns and activities.
- g. Marketing, Sales, and distribution of the product shall be done from MILMA Depots. MILMA shall be liable for shortlisting and

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

approving distributors for the said product. MILMA shall be liable for all the acts, deeds, and transactions with the said distributors.

- h. MILMA shall appoint and employ all the sales staff as per their own HR policy. RNPL shall not be liable for any such staff and their management.
- i. If any of the tasks or requirements from MILMA requires RNPL to engage an external agency, MILMA shall be liable to bear the cost of engagement of such agency as per agreed terms.
- j. MILMA shall be liable to comply with rules and regulations related to FSSAI, Legal metrology, and other applicable laws for the marketing of said products.
- k. All marketing and training expenses will be borne by MILMA. MILMA shall also reimburse all kinds of traveling, accommodation, and other expenses for all persons of RNPL required for marketing & training activities.
- I. MILMA shall have the final discretion to implement marketing policies for the chocolate products. MILMA can request RNPL for advice on the matter of marketing. However, MILMA shall be liable for the implementation and execution of such marketing activities as it may deem fit and proper. MILMA shall be liable to constitute, declare and put any kind of offer on chocolate products at its own risk and cost.
- m. MILMA shall be liable to handle and dispose of all kinds of consumer complaints on the chocolate products. RNPL may render suitable assistance to MILMA so far as possible. However,

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

Kerala Co-operative Milk Marketing Federation Ltd. MILMA shall be liable to handle all consumer claims and complaints and keep RNPL informed against any such claims and complaints.

### 4. Responsibilities/Obligations of RNPL:

- a. RNPL shall be liable to comply with rules and regulations related to FSSAI, Legal metrology, and other applicable laws for manufacturing said products only.
- b. RNPL shall be only liable for the chocolate quality until it's delivered at MILMA Warehouse. In case of any quality deviation from the mutually agreed specifications in the supplied products, the MILMA's Quality Assurance team shall assess the same and report it to RNPL within a week of the delivery, along with photos & videos. In such cases, RNPL can depute their authorized officer to verify the veracity of the same to arrive at a conclusion. In case the matter requires external analyses the samples shall be jointly sent to an approved NABL laboratory for detailed examination and final decision.
- c. RNPL shall deliver the chocolate products to MILMA in a minimum of 45 days and a maximum of 60 days for repeat orders and 100 days for 1st time or the new order from the acceptance of such Purchase Order from MILMA.
- d. RNPL shall be responsible for any type of manufacturing, packaging, or processing defects. MILMA is not liable for defective products, and they will not reimburse RNPL for any such instances.

FOR RAJHAMS MUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

e. RNPL will compensate MILMA for any losses incurred due to rejected products in the market caused by manufacturing defects. This includes issues with raw materials, processing, or packing. The compensation applies during the product's shelf life.

### 5. **GENERAL TERMS**:

- a. MILMA will bear the cost of external laboratory testing which is mandatory as per FSSAI guidelines.
- b. MILMA shall be liable to obtain and keep valid licenses and permission under applicable laws for operating various transportation and logistics facility for movement of chocolates.
- c. MILMA shall be liable for all consumer claims and RNPL shall be indemnified from any such claims.

### 6. COMMERCIAL TERMS:

- a. Commercial terms for individual SKU's are as per the annexure and as per the present rates of Raw and packing Material.
- b. For any new raw materials/packaging materials purchases, if there's significant variation in the prices, i.e. more than 5%, RNPL will intimate the impact to MILMA in advance, before commencing the chocolate production, RNPL will proceed further with the chocolate products only after receiving prior written approval from the MILMA on the new revised supply price. RNPL will procure the materials for new products only after prior written confirmation from MILMA. The prices of the raw

FOR RAJMANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

Kerala Co-operative
Milk Marketing Federation Ltd.

materials/packaging materials will be known only after the Purchase Order is received by the RNPL, and 60 or 100 days delivery timelines will be applicable only after the new pricing confirmation from MILMA.

- c. The RNPL shall raise the bill for chocolate supplied to MILMA on each dispatch and the 100% of the bill amount shall be paid by the MILMA within 25 days of the delivery or 30 days from the date of invoice, whichever is earlier.
- d. MILMA will have one week for the quality check of the said chocolate products. While unloading, MILMA shall randomly check the boxes of chocolate products before accepting the delivery. Moreover, MILMA shall immediately inform RNPL in case of a mismatch of the delivered chocolate products from the quantity as mentioned in the invoice.

### 7. INTELLECTUAL PROPERTY RIGHTS:

All the trademarks, labels, packing design, or other rights belonging to each party or may be a registered user shall remain the property of that party and at no time during the continuation or after the termination shall any party be entitled to claim any right or interest on any trademark, label, design, packing or other rights belonging to the other party.

### 8. REPRESENTATIONS AND WARRANTIES:

Each of the parties hereby severally represents and warrants amongst each other that:

FOR RAJMANS NUTRIMENTS PVT. LTD.

Janaging Director, Terala Co-operative

Milk Marketing Federation Ltd.

AUTHORISED SIGNATORY

- a. It is duly organized and validly existing under the laws of its incorporation and has full power and authority necessary to enter into and perform its obligation under this Agreement;
- b. This Agreement constitutes a valid and binding agreement or obligation, enforceable against it in accordance with its terms;
- c. All applicable regulatory approvals/licenses/permissions that are necessary for the performance of its obligations hereunder have been obtained and are in full force and effect;
- d. There is no provision of law, statute, regulation, rule, order, injunction, decree, writ or judgment, no provision of any contract or agreement or license binding on it, which would prohibit, conflict with or in any way prevent the execution, delivery or performance of the terms of this Agreement;
- e. It follows reasonable commercial practices common in the industry to protect the confidential information of the disclosing parties and other proprietary information, including requiring its employees, consultants and agents to be bound in writing by obligations of confidentiality and non-disclosure and requiring its employees, consultants, and agents to assign to it any and all inventions and discoveries discovered by such employees, consultants and/or agents made within the scope of and during their employment and only disclosing confidential information and other proprietary information to the third parties pursuant to written confidentiality and non-disclosure agreements.

FOR RAJHANS NUTRIMENTS PYT. LTD.

AUTHORISED SIGNATORY

f. The representations and warranties are given as at the date of this Agreement and shall survive till the expiry or the earlier termination of this Agreement.

### 9. <u>INDEMNITY:</u>

MILMA hereby agrees to indemnify, defend and hold harmless RNPL, its officers, directors, employees and agents from and against any costs (including reasonable attorney's costs), expenses, liabilities, claims, demands, suits, proceedings, losses or damages ("Indemnifiable Losses") incurred, assessed, suffered or sustained by the RNPL in connection with, or relating to or arising out of, (a) breach of intellectual property rights; and/or claim for breach of intellectual property right arising in connection with this Agreement (b) any third party product liability claim respecting the Product to the extent that such liability arises out of, or results from any negligence or breach, non-observance or nonperformance by parties' and/or its representatives of the terms, conditions, agreements and provisions contained in this Agreement and/or the applicable Laws in force, from time to time, for carrying out its obligations under this Agreement (c) any representation or warranty made by MILMA in connection with this Agreement being found to be materially incorrect or misleading; However, such costs shall be limited to penalty applicable on such defaulting as per FSSAI norms and not for all the parties involved.

### 10. TERMINATION OF AGREEMENT:

FOR RAJHANS NUTRIMENTS RVT. LTD.

AUTHORISED SIGNATORY

Notwithstanding anything contained herein above, this agreement may be terminated at any time under any of the following events:

- In the event, MILMA commits a material breach of any of the terms and conditions of this agreement and fails to remedy such breach within a period of 30 (Thirty) days from receipt of notice from the non-defaulting party detailing the breach;
- b. In the event, either party ceases conducting business in a normal course, becomes insolvent, makes a general assignment for the benefit of creditors, suffers or permits the appointment of a receiver for its business or assets, or avails itself of, or becomes subject to, any proceeding under any statute relating to the insolvency or the protection of creditor rights, other party shall have a right to terminate this agreement, provided that in the case of an involuntary bankruptcy proceeding such right to terminate shall only become effective if the other party consents thereto or such proceeding is not dismissed within 90 (ninety) days after the filing thereof; or
- c. In the event, any regulatory authority or agency prevents, restricts, or prohibits the parties from executing, delivering, or performing its obligations under this agreement.
- d. All outstanding dues payable as on the date of expiry or termination of this agreement shall be settled and discharged by both the parties, if any, as the case may be, as per the payment terms.
- e. The termination of this agreement, howsoever, occasioned shall:

FOR RAJHANS NUTRIMENTS FOR LTD.

AUTHORISED SIGNATORY

Managing Director,
Kerala Co-operative
Milk Marketing Federation Ltd.

- Be without prejudice to any other rights or remedies which either party may be entitled to under this agreement or at Law; and
- Not affect any accrued rights of either party or the coming into or continuance in force of any provision hereof which is by implication intended to come into or continue in force on or after such termination.

### 11. CONFIDENTIALITY AND NON-DISCLOSURE:

- a. Any and all information, whether technical, commercial or otherwise, in any form whatsoever, disclosed by either Party hereto to the other party, irrespective of whether or not marked as confidential shall be considered "Confidential Information" which expression shall include the existence and the terms of this agreement and/or any documents/agreement executed pursuant to the transaction contemplated herein.
- b. During the tenure of this agreement, any party shall not be entitled to disclose any confidential information of the business activities or trade secrets or any other information in respect of products, marketing strategies, or future business plans related to the other party that comes in the normal course of dealing with each other to their affiliated organizations or third parties.

### 12. FORCE MAJEURE:

a. Neither party shall be liable for delay in any performance or for failure to render any performance under this agreement, if such

FOR RAJHANS NUTRIMENTS PVT. LTD.

delay or failure is caused by governmental regulation, fire, war, flood, epidemic or any other similar causes beyond the reasonable control of such party, including acts of God.

- The party affected by such force majeure condition shall forthwith b. notify in writing, the other party of the nature and extent thereof and shall to the extent reasonable and lawful under the circumstances, use its best efforts to remove or remedy such cause as soon as possible. The party affected by such force majeure condition shall be entitled to a reasonable extension of time mutually agreed in writing between the parties for the performance of such obligations. However, if the force majeure condition in question prevails for a continuous period of one to three months, the parties shall enter into bona fide discussion during the said time with a view to alleviating its effect on this agreement by agreeing to such alternative arrangements as may be fair and reasonable and in absence of such agreement within the stipulated period, this agreement shall stand terminated automatically.
- c. Each party shall be liable to the other for all the obligations which arose prior to the occurrence of the force majeure conditions or the termination of this agreement owning to the force majeure conditions, as the case may be. Any cost arising from such force majeure condition shall be borne by the party incurring the same.

### 13. OTHER TERMS :

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

- entire Agreement: This agreement constitutes and represents the entire agreement and understanding between the parties on the subject matter hereof and cancels and supersedes all and any other prior arrangements, agreements, and understandings between the parties hereto, whether oral or written, express or implied, with respect to the subject matter hereof.
- b. Relationship of Parties: Neither this Agreement nor any terms and conditions contained herein, shall be construed as creating a partnership, joint venture, agency or franchise relationship between the parties in any manner.
- c. <u>Modifications:</u> Any modification or amendment of any of the terms of this agreement shall be valid and binding only if done by a written document signed by or on behalf of the parties hereto.
- d. <u>Severability:</u> If one or more provisions of this agreement are held to be void, voidable, illegal or otherwise unenforceable under the applicable law, such provision shall be excluded from this agreement and the remainder of this Agreement shall be interpreted as if such provisions were so excluded and shall be enforceable in accordance with its terms.

### 14. GOVERNING LAW, JURISDICTION AND ARBITRATION:

This Agreement shall be construed in accordance with and governed for all purposes by the laws of India applicable to contracts executed and wholly performed within such jurisdiction.

a. The Parties shall at the first instance attempt to resolve amicably all differences and disputes arising out of or in connection with this

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

Managing Director,

Kerala Co-operative

Milk Marketing Federation Ltd.

Agreement, including its existence and interpretation. However, if after thirty (30) days of consultation, the Parties fail to reach an

amicable settlement, the dispute(s) shall be referred to

Arbitration.

b. The Parties shall mutually appoint a sole arbitrator to hear, try,

and decide the arbitration proceedings. The decision of the

Arbitrator shall be final and binding on the Parties. The arbitrator

shall pass a reasoned award.

c. The arbitration proceeding shall be in English and shall take place

at Surat, India, in accordance with the Indian Arbitration and

Conciliation Act, 1996, including any statutory modification or re-

enactment thereof.

d. The courts in Surat / Thiruvananthapuram shall only have

exclusive jurisdiction to entertain and try any dispute and/or

differences arising out of or in connection with the terms of this

Agreement.

IN WITNESS WHEREOF the parties hereto have set and subscribed their

respective hands the day and year first hereinabove written.

For RAJHANS NUTRIMENTS PRIVATE LIMITED

Through it's Authorized Signatory

Ms. Priyanshi Nair

FOR RAJMANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

Managing Director, Kerala Co-operative

Milk Marketing Federation Ltd.

# For **KERALA COOPERATIVE MILK MARKETING FEDERATION LTD. (KCMMF)** Within named MILMA

Shri. Asif K Yusuf IAS (Managing Director)

N A	v	•		_	_	_	-
V	V	τ	n	е	S	S	:
-	_		• •	_	•	•	٠

1.	Suisti	Jain
).		

# ANNEXURE - 1 FINISH PRODUCT DISPATCH AND TRANSPORTATION

### **PURPOSE:**

- a. To ensure that the correct finished goods of the right quantity and at desired temperature are stored, and dispatched as per agreed specifications with customers or maintain the company's standards at all levels.
- **b.** To meet relevant product transport standards as per food safety standards as per local authority.

### SCOPE:

- a. This procedure applies to handle finished goods storage and dispatch.
- b. This procedure applies to employees who are responsible for finished goods dispatch and transfer of finished goods from RNPL's Warehouse to MILMA Alappuzha Warehouse.

### **RESPONSIBILITY:**

a. It is the responsibility of the RNPL to ensure that the following procedures are adhered to and understood by all relevant personnel.

## **STORAGE GUIDELINES FOR RNPL'S WAREHOUSE:**

- **a.** Stored at cool and dry places in CFA at 18-22 °C and relative humidity is less than 60%.
- **b.** Temperature and Humidity monitoring system in place. (Data Logger having internal storage memory).
- c. Pest Control contract to be in-place at all the storage Locations.
- d. Good Storage Practices to be followed as below-
  - Not to Store in open and dry condition.
  - Not to Store in direct sunlight.
  - Not to be stored on the floor directly.
  - Wooden pellets should not be used.
  - Goods are to be stored at least 18 inches away from the wall.
  - Goods should not be stored near agricultural products (Cereals, Grains, Vegetables, Fruits, Milk, etc.)

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATOR

 Goods should not be stored along with chemicals, Cleaning Chemicals, Fertilizers.

# **GUIDELINES FOR TRANSPORTATION FROM RNPL TO MILMA:**

- Goods are to be transported via refrigerated vehicle at 18-22°C and relative humidity is less than 60%.
- Maximum Stack of 5 shippers to be followed depending on the carton ply types b. and capacity of corrugated carton
- Goods should not be part loaded with agricultural, chemical, and Milk products. c.
- Temperature and Humidity monitoring system in place. (Data Logger having d. internal storage memory).

FOR RAJHANS NUTRIMENTS PVT. LTD.

Managing Director,

Kerala Co-operative Milk Marketing Federation Ltd.

### **ANNEXURE - 2**

### **PRICING & COSTING:**

# EX-FACTORY COST. TRANSPORT AND GST WILL BE EXTRA AS APPLICABLE.

MILMA Products	MILMA SKII Pkg		MOQ	Cost/ Unit	Cost/ Kg							
<b>2011年第三年</b>	Moulding (Paper Carton packaging)- real chocolates											
Plain Dark	35g	30 Units X 12 outer per CB	3 Tons	16.12	460.54							
Plain Dark with Almond & Orange peel	35g	30 Units X 12 outer per CB	3 Tons	17.55	501.48							
Plain Dark with Raisins & Almond	35g	30 Units X 12 outer per CB	3 Tons	17.10	488.54							
Milk Plain	35g	30 Units X 12 outer per CB	3 Tons	16.62	474.82							
Plain Dark	70g	6 Units X 18 Outer per CB	3 Tons	32.57	465.25							
Plain Dark with Almond & Orange peel	70g	6 Units X 18 Outer per CB	3 Tons	35.43	506.2							
Plain Dark with Raisins & Almond	70g	6 Units X 18 Outer per CB	3 Tons	34.53	493.25							
Milk Plain	70g	6 Units X 18 Outer per CB	3 Tons	33.57	479.53							
	Count Line (laminate Packaging)- compound choco											
Dark Compound with Granola & Fruit	12g	30units Jar X 12 Jars per CB	5 Tons	4.25	354.58							

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

Dark Compound with Granola & Nut	12g	30units Jar X 12 Jars per CB	5 Tons	4.49	374.58
Dark Compound with Granola & Fruit	30g	24 Units X 12 Outers per CB	3 Tons	9.31	310.33
Dark Compound with Granola & Nut	30g	24 Units X 12 Outers per CB	3 Tons	9.91	330.33

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

# ANNEXURE - 3 FOR COST. VARIABLE AS PER TRANSPORTATION COST.

SK U	Pkg Configurati on	MOQ	*Transpo rtation cost/kg	*Total Cost Includi ng Tpt /kg	*Total Cost Includi ng Tpt /Unit	*Total Cost Includi ng Tpt & GST /kg	*Total Cost Includi ng Tpt & GST/Un it
							tons
100000	Moulding	(Paper Ca	rton packag	ing)- real (	chocolates		
35g	30 Units X 12 outer per CB	3 Tons	15.42	475.96	16.66	561.63	19.66
35g	30 Units X 12 outer per CB	3 Tons	15 42	516 90	18.09	609 94	21.35
35g	30 Units X 12 outer per CB	3 Tons	13.12	310.30	10.03	003.54	21.33
			15.42	503.96	17.64	594.67	20.81
35g	30 Units X 12 outer per CB	3 Tons	15.42	490.24	17.16	578.48	20.25
70g	6 Units X 18 Outer per CB	3 Tons	15.42	480.67	33.65	567.19	39.70
70g	6 Units X 18 Outer per CB	3 Tons	15.42	521.62	36.51	615.51	43.09
70g	6 Units X 18 Outer per CB	3 Tons	45.43	F00 67	25.64	600.33	42.02
	35g 35g 70g 70g	Moulding  30 Units X 12 outer per CB  4 12 outer per CB  4 12 outer per CB  5 6 Units X 18 Outer per CB  6 Units X 18 Outer per CB  6 Units X 18 Outer per CB  6 Units X 18 Outer per CB	Moulding (Paper Ca  Moulding (Paper Ca  30 Units X 12 outer per CB  31 Tons 32 Tons 33 Tons 34 Tons 35 Tons 36 Units X 36 Units X 37 Tons 38 Outer per CB  40 Units X 41 Tons 41 Tons 42 Tons 43 Tons 44 Tons 45 Tons 46 Units X 47 Tons 46 Units X 48 Outer per CB  47 Tons 48 Outer Per CB  48 Outer Per CB  49 Tons 40 Tons 41	Configurati on Sased  Moulding (Paper Carton packag)  30 Units X 12 outer per CB 15.42  35g 30 Units X 12 outer per CB 15.42  35g 30 Units X 12 outer per CB 15.42  37g 30 Units X 12 outer per CB 15.42  37g 30 Units X 12 outer per CB 15.42  37g 30 Units X 12 outer per CB 15.42  37g 30 Units X 12 outer per CB 15.42  37g 30 Units X 12 outer per CB 15.42  37g 6 Units X 18 Outer per CB 15.42  37g 6 Units X 18 Outer per CB 15.42  37g 6 Units X 18 Outer per CB 15.42	SK U Configurati on South Configuration on So	SK U         Pkg Configuration on         MOQ         *Transpo rtation cost/kg         Cost Including Tpt //kg         Cost Including Tpt //Unit           3	Pkg

FOR RAJHANS NUTRIMENTS PVT. LTD.

Milk Plain	70g	6 Units X 18 Outer per CB	3 Tons	15.42	494.95	34.65	584.04	40.88	
		Count Lin	e (laminat	e Packaging	)- compoi	and choco		A Company of the Comp	
Dark									
Compou		30units Jar							
nd with	12g	X 12 Jars	5 Tons						
Granola		per CB							
& Fruit				15.42	370.00	4.44	436.60	5.24	
Dark									
Compou		30units Jar							
nd with	12g	X 12 Jars	5 Tons						
Granola		per CB							
& Nut				15.42	390.00	4.68	460.20	5.52	
Dark									
Compou		24 Units X							
nd with	30g	12 Outers	3 Tons						
Granola		per CB							
& Fruit				15.42	325.75	9.77	384.38	11.53	
Dark									
Compou		24 Units X							
nd with	30g	12 Outers	3 Tons						
Granola		per CB							
& Nut				15.42	345.75	10.37	407.98	12.24	
				4-1					
				*The cost may vary depending upon the					
				transportation cost that time & may change if the					
				orders are not in multiples of 12 tons & the					
				vehicle is of higher or lower capacity.					

FOR RAJHANS NUTRIMENTS PVT. LTD.

AUTHORISED SIGNATORY

## ANNEXURE: 4 **FSSAI LICENSE OF (MILMA)**



### Form C Government of India Food Safety and Standards Authority of India License under FSS Act, 2006



अनुज्ञप्ति संख्या / License Number: 10013041000292



Name & Registered Office address of Licensee / अनुज्ञान्तिधारी के पंजीकृत कार्यालय का नाम

Kerala Co-operative Milk Marketing Federation Ltd.Central Products Dairy.

Punnapra, Alappuzha, Alappuzha,

Address of Authorized Premises / प्राधिकृत परिसरो का पता:

Kerala-688004 Punnapra, Alappuzha, Alappuzha,

Kerala-688004

Kind of Business / कारोबार का प्रकार:

Manufacturer - Dairy units

Manufacturer - General Manufacturing

Relabeller - Dairy units

Relabeller - General Manufacturing

Dairy Business Details / डेयरी कारोबार विवरण हेतु :

5. Category of License / अनुज्ञप्ति का वर्ग:

**Central License** 

This license is granted under and is subject to the provisions of FSS Act, 2006 all of which must be complied with by the licensee. / यह अनुज्ञप्ति खाद्य संस्का और मानक अधिनियम, 2006 के अधीन अनुदत्त की गई और वह अधिनियम के उपबंधों के अध्यादीन है जिनका अनुज्ञप्तिधारी द्वारा अवश्य पालन किया जाना चाहिए.

Place / स्थान:

FSSAI Chennai

**Designated Office** Issued On / दिनांक: 31-05-2021 (Modified License)

Valid Upto: / वैधता: 31-03-2025 (For details, refer Annexure)

### Annexures:

- 1. Product Annexure
- 2. Validity Annexure
- 3. Non-Form C Annexure
- 4. Conditions Of License

- 1. Application for renewal of License can be filed as early as 180 days prior to expiry date of Licen You can file application for renewal or modification of License by login into FSSAI's Food Saf Compliance System(https://foscos.fssai.gov.in) with your user id and password or call us at 1800112
- 2. This License is only to commence or carry on food businesses and not for any other purpose.

FOR RAJHANS NUTRIMEN

AUTHORISED SIGNATORY

# **FSSAI LICENSE OF RAJHANS NUTRIMENTS PVT. LTD**



### Form C **Government of India** Food Safety and Standards Authority of India License under FSS Act, 2006



अनुजप्ति संख्या / License Number: 10013021000847



 Name & Registered Office address of Licensee / अनुज्ञप्तिथारी के पंजीकृत कार्यालय का नाम Ms. Rajhans Nutriments Pvt.Ltd. 3rd Floor, Rajhans House, Opp-Gitangali Petrol Pump, Varachha Road, Surat, Surat, Gujarat-395006

Address of Authorized Premises / प्राधिकृत परिसरो का पता:

Branch Code-1, Block No-555, Paikee-2, Vill-Mahuveg, Mangrol, Surat, Surat, Gujarat-394110

Kind of Business / कारोबार का प्रकार:

Manufacturer - General Manufacturing Manufacturer - Proprietary Food

Trade/Retail - Importer

Dairy Business Details / डेयरी कारोबार दिवरण हेतु :

Category of License / अनुज्ञप्ति का वर्ग:

**Central License** 

This license is granted under and is subject to the provisions of FSS Act, 2006 all of which must be complied with by the licensee. / यह अनुसारि ब्राय संस्था और मानक अधिनेयाम, 2006 के अधीन अनुस्त की गई और यह अधिनेयाम के उपबंधी के अध्यादीन है जिनका अनुसारिक्षारी इस अक्षवा यहान कीला जाना चाहिए.

Place / स्थान:

FSSAI Mumbai

**Designated Officer** 

Issued On / दिनांक: 29-08-2022 (Modified License)

Valid Upto: / वैधता: 07-10-2023 (For details, refer Annexure)

### Annexures:

- 1. Product Annexure
- Validity Annexure
   Non-Form C Annexure
- 4. Conditions Of License

- Application for renewal of License can be filed as early as 180 days prior to expiry date of License. You can file application for renewal or modification of License by login into FSSAI's Food Safety Compliance System(https://foscos.fssai.gov.in) with your user id and password or call us at 1800112100 for any
- 2. This License is only to commence or carry on food businesses and not for any other purpose.
- 3. This is computer generated license and doesn't require any signature or stamp by authority.

Page 1 of 7

Signed and Delivered by Rajhans Nutriments Private Limited Through its Authorized Signatory Ms. Priyanshi Nair

............

FOR RAJHAMS MUTRIMENTS PVT. LTD.

RISED SIGNATORY

Signed and Delivered by

KERALA COOPERATIVE MILK MARKETING FEDERATION LTD. (KCMMF)

Through its Managing Director

Mr. Asif K Yusuf